



Affiliate of Community Housing Advocates, Inc.

A SEASON OF CHANGE

*FISCAL YEAR 2022
ANNUAL REPORT*



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THANK YOU

DEAR FRIENDS,



Mercy Housing and Shelter Corporation has seen many changes over the past year. Increases in food and housing insecurity and rising economic inflation has impacted the individuals and families we serve every day. The “new normal” of COVID-19 has meant adapting our services at a moment’s notice to ensure staff and participants alike remain healthy.

Because of your belief in what we do and your investment in us, we were able to invest in our community. Thanks to you, we received enough funding to purchase a former convent and turn it into *The Haven at Charter Oak*, offering housing and support services for young adults who have aged out of foster care.

At the same time, our Friendship Center expanded its clothing and food pantry to meet the needs of those we serve. We also held our first in-person fundraiser since 2019, our Hope and Home Celebration, which was successful beyond measure.

All of this would be impossible without you, our generous donors and community partners. Your support is the catalyst that fuels the positive changes made at Mercy Housing and Shelter Corporation. The results of your stewardship are highlighted in this report, and as you will see... **You are making a difference!**

While change is inevitable, your presence makes it an opportunity for growth and transformation. Thank you for being a part of Mercy Housing and Shelter Corporation!

Gratefully,

KARA A. CAPONE, MA, MPH

**CHIEF EXECUTIVE OFFICER
COMMUNITY HOUSING ADVOCATES**

EXECUTIVE LEADERSHIP

Chief Executive Officer

Kara A. Capone, MA, MPH

Chief Operating Officer

Kathleen R. Shaw

Chief Financial Officer

Daniel Gurvich

Executive Assistant

Alice Menald

BOARD OF DIRECTORS

Chair

Taylor Shea, *Robinson + Cole*

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Diane Bengston, *The Travelers Companies, Inc. (ret.)*

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Andrew Meehan, *The Travelers Companies, Inc.*

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Muhammad Chudary, *The Travelers Companies, Inc.*

Francia Echevarria, *Pratt and Whitney*

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Eric Hanly, *Bank of America (ret.)*

Sr. Janice Kidney, *Sisters of Mercy*

Kenneth McAvoy, *Agave Grill*

Cassandra Napoleon, *The Glastonbury Citizen*

Marva Patterson, *Hartford Psychological Services*

Marie Spadorcia, *Teladoc Health*

YOUR STEWARDSHIP IN ACTION

Your support makes a difference in the lives of the individuals and families Mercy Housing and Shelter Corporation serves. Here are some of the ways you helped during the 2022 fiscal year:



64,853 meals were served between St. Elizabeth House and the Friendship Center.



Our Permanent Supportive Housing and Rapid Rehousing programs served 321 households. **47% of these households were newly moved from homelessness into housing.**



168 individuals with behavioral health challenges were assisted on their road to recovery and housed through our residential programs.



In partnership with other Greater Hartford Coordinated Access Network agencies, Mercy Homeless Diversion staff kept **4 out of 5 families** in a housing crisis out of shelter.

Other Accomplishments:

- Mercy purchased and renovated a former convent to provide a 24-hour residential program for young adults aging out of the foster care system and at risk of homelessness to help them gain skills to live independently.
- Mercy was able to expand its services in Middlesex County through a contract from the Town of Portland. The program served 209 participants from November 2021 to June 30, 2022.

THE PERSEVERANCE OF DORIAN

Applying for a job requires a lot of resources: an address, a phone number, a computer, an educational background, and a work history. If one or more of these resources isn't available, the possibility of obtaining employment diminishes. These obstacles are ones individuals at Mercy Housing and Shelter Corporation work to overcome every day.

Meet Dorian, a participant in Mercy's Permanent Supportive Housing Program who began working with our employment specialist Karen in early 2020. Prior to the COVID-19 pandemic, Karen helped Dorian enroll at Capital Community College, assisting him with setting up a Gmail account and applying for financial aid. When his courses shifted online due to the pandemic, Karen helped Dorian access a program providing free internet to low-income households. Switching to online learning in 2020 was challenging for kids and adults alike, but Dorian's limited computer experience made his college courses even more difficult. His perseverance won out, and he passed all of his classes.



Karen then provided Dorian with information about the Best Chance Program, a free pre-manufacturing and job placement assistance program at Manchester Community College. Dorian met the admission requirements and entered the program in March 2021. With his hard work, he completed the program in three months!

Upon graduating, Dorian returned to Karen for assistance with his job search. Karen helped Dorian practice interview questions and secure an appropriate outfit for the occasion. With Dorian's persistence, and Karen's assistance, Dorian was hired at FHI; a supply-chain solutions company in Manchester, CT. He recently celebrated his one year anniversary with the company.



SUPPORTING THE COMMUNITY

As Hartford emerged from the pandemic, Mercy Housing and Shelter Corporation held several in-person events to support individuals in need throughout the city. Mercy held multiple clothing giveaway days at St. Elizabeth House, and partnered with its sister organization, My Sisters' Place, to host a job fair. These events provided a much-needed resource for those served, and contributed to making Hartford a thriving community to work, live and play.

FINANCIAL REPORT

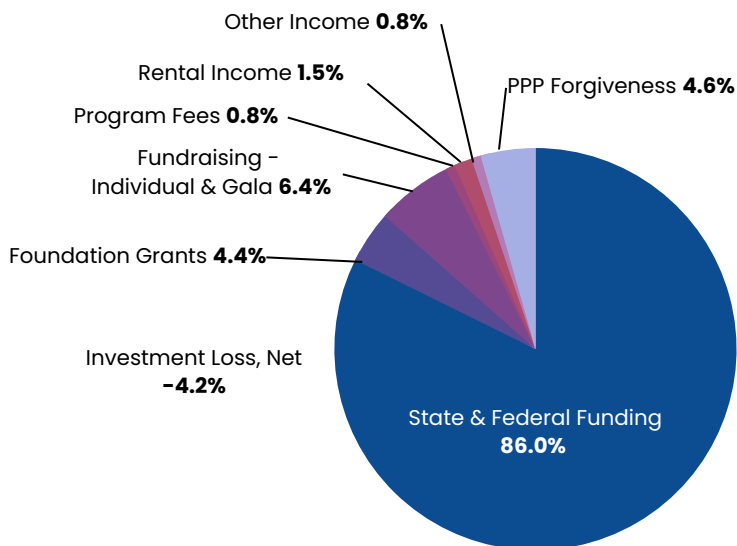
Mercy Housing and Shelter Corporation FY 2022

Income:

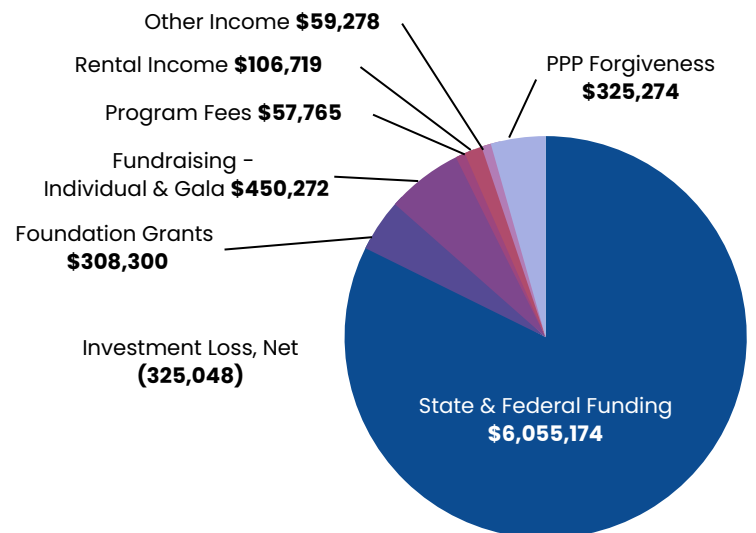
\$7,037,734

State & Federal Funding	\$6,055,174	86.0%
Foundation Grants	\$308,300	4.4%
Fundraising - Individual & Gala	\$450,272	6.4%
Program Fees	\$57,765	0.8%
Rental Income	\$106,719	1.5%
Investment Loss, Net	(\$325,048)	-4.6%
Other Income	\$59,278	0.8%
PPP Forgiveness	\$325,274	4.6%
Total	\$7,037,734	100%

Income By Source %



Income By Source \$



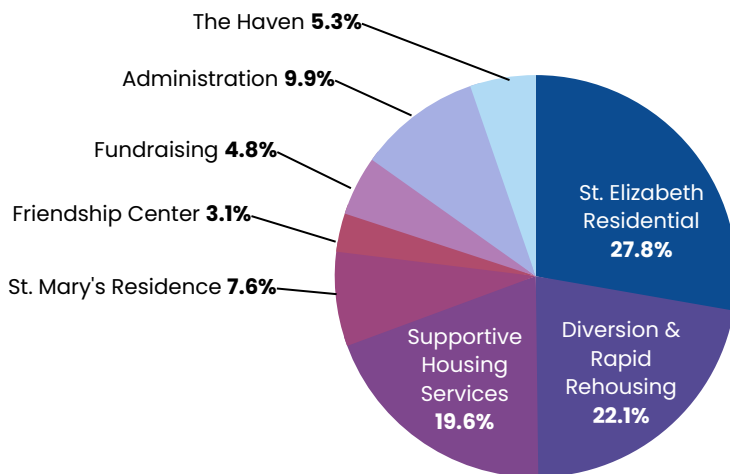
	6/30/2022	6/30/2021	FY 2022 Change
Assets	\$12,008,526	\$11,417,501	\$591,025
Liabilities	\$1,379,171	\$1,473,994	(\$94,823)
Net Assets	\$10,629,355	\$9,943,507	\$685,848

Expenses:

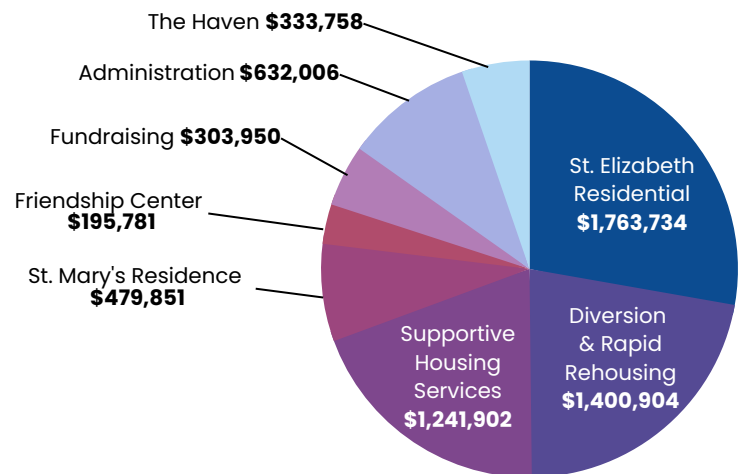
\$6,351,886

St. Elizabeth Residential	\$1,763,734	27.8%
Diversion & Rapid Rehousing	\$1,400,904	22.1%
Supportive Housing Services	\$1,241,902	19.6%
St. Mary's Residence	\$479,851	7.6%
Friendship Center	\$195,781	3.1%
Fundraising	\$303,950	4.8%
Administration	\$632,006	9.9%
The Haven	\$333,758	5.3%
Total	\$6,351,886	100%

Expenses By Category %



Expenses by Category \$



THANK YOU!

Mercy Housing and Shelter Corporation is grateful for the generous support of our individual donors, corporate and private businesses, faith-based communities, and area partners in fulfilling our mission. We would like to highlight the following entities who contributed a grant to our organization or provided a sponsorship or significant donation to our Hope and Home Celebration:

Airport Auto Body
Aquiline Drones
Bank of America
Berkshire Bank Foundation
Brown & Brown, Inc.
C&S Wholesale Grocery
Carmody Torrance Sandak and
Hennessy, LLP
Charles Nelson Robinson Fund, Bank
of America, N.A., Trustee
Community Foundation of Middlesex
County
ConnectiCare, Inc.
Connecticut Housing Finance
Authority
Connecticut Mason Contractors, Inc.
D'Esopo East Hartford Memorial
Chapel
Farmington Bank Community
Foundation
Goodwin University Inc.
Hartford Foundation for Public Giving
HCC Global Financial Products, LLC
Henry E. Niles Foundation
Insurity
James Sulick
KPMG LLP
Lena's Restaurant and Pizza
Lincoln Financial Foundation, Inc.
Mercy Community Health, Inc.
Millennium Real Estate Services, LLC
Navigate Affordable Housing Partners
Noble Gas
Nutmeg Consulting, LLC
People's United Community
Foundation
PWC, LLP
Reid and Riege, P.C.
Ryan Business Systems, Inc.
SBM Charitable Foundation, Inc.
Sisters of Mercy Northeast
Community, Inc.
Sisters of Mercy of the Americas
Sisters of Mercy of the Americas
Office of Ministry
Swift Textile Metalizing, LLC
The BSPC Foundation
The Cheryl Chase & Stuart Bear
Family Foundation, Inc.
The George Beach Home
Imagineers, LLC
The Hartford
The Joseph A. Baloga Trust
The M.A.C. AIDS Fund
The Reid & Riege Foundation, Inc.
The Sandra and Arnold Chase
Family Foundation
The Swindells Charitable
Foundation, Bank of America,
N.A., Trustee
The Wadsworth Family Foundation
The Washington Trust Company
Tito's
Transportation Management
Solutions, LLC
Travelers Foundation
Tzedakah House LLC
UBS Financial Services
Webster Bank
Whittlesey, P.C.

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In 2018, Mercy Housing and Shelter Corporation decided to combine operations with another long-standing organization, My Sisters' Place, to form Community Housing Advocates. Mercy Housing and Shelter Corporation continues to operate under its current name and maintains its own separate tax identity and 501 (C) 3 status.